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August 22, 2014

TO: Patriot Aluminum Conduit Sales Agents

RE: Price Increase Effective September 15, 2014

Effective September 15, 2014 Patriot Aluminum Products, LLC will be increasing prices on Rigid Aluminum Conduit. This increase is being driven by the increasing cost of Energy, Freight, and other Raw Materials. Aluminum prices have escalated to their highest point since September 2011.

All Rigid Conduit prices will increase by \$0.05 per pound. This increase is effective on all orders entered or shipped on or after Monday September 15, 2014. New market price sheets will be distributed in early September. Net Prices for Elbows, Nipples, and Couplings will remain unchanged for now.

Please contact all active customers and make them aware of this increase immediately. Distributor salesmen need to be pushing for additional price increases from their customers. Aluminum prices are expected to continue to rise through the end of 2014 and throughout 2015. Do not undersell your aluminum conduit inventory.

We will honor current pricing for project or stock orders, for immediate shipment. Many of you have quoted large open projects; we need to push for firm orders and ship dates in order to allow the customer to purchase at current pricing.

Thanks much for your continued support and effort. Please remember to reinforce with your customers and staff that Patriot is still the only American-owned and Operated Aluminum Conduit producer with the full line of Conduit, Nipples, Elbows, and Couplings.

Please feel free to call or email with any questions or feedback.

Sincerely,

Tom Click
President & Owner
Patriot Aluminum Products, LLC

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